



FOR IMMEDIATE RELEASE

Contact: Janice Simmons
440-338-6288

Dallas, TX – March 18, 2010 - **MD Buyline**, a market leader specializing in medical equipment proposal analysis, technology information, and budget services, has announced its strategic relationship with **CRG Solutions, Inc.**, a leader in medical equipment budgeting, planning, acquisition, and organizational service strategies. This newly-formed relationship will assist healthcare clients of both firms by reducing costs associated with capital equipment acquisition and maintenance supply chains.

“This partnership brings two experienced leaders in healthcare capital equipment cost reduction together,” stated Mike Clemens, CEO of MD Buyline. “In the capital equipment purchasing process, it is vital for healthcare organizations to have actionable market knowledge coupled with the right tools, processes, and data embedded in their organization’s operations. Clients will now have access to both resources working in a holistic manner to effectively deliver cost savings on capital equipment.”

“Healthcare providers face many challenges in stretching their limited capital budgets to meet a seemingly insatiable demand for new medical equipment technology,” explained Darren Vianueva, President of CRG Solutions. “Through this partnership, clients will have credible marketplace data leveraged with processes and tools to help source capital equipment much more efficiently and consistently while fulfilling the provider’s need to adopt new medical equipment technologies within budgetary constraints. This alliance will enable sustainable improvement for clients by reducing initial capital equipment acquisition costs as well as ongoing lifecycle ownership costs,” said Vianueva. “MD Buyline and CRG Solutions have demonstrated the ability to improve internal processes for clients, deliver cost reduction in the capital equipment supply chain, and maximize return on investment.”

About MD Buyline

Founded in 1983, MD Buyline supplies the healthcare industry with the most comprehensive and trusted information on medical products and services. The company’s broad array of databases and custom services assist with every phase of the purchasing process, including researching, planning, budgeting, and negotiating. Users benefit by making sound technology and financial decisions, enabling cost savings and operational efficiencies. MD Buyline is a privately held company based in Dallas, TX. www.mdbuyline.com
[Follow us](#) on Twitter!

About CRG Solutions

Founded in 1996, CRG Solutions is a firm specialized in consulting on capital processes, equipment acquisition, and service strategies. CRG Solution’s approach represents significant executive experience from both a provider and supplier perspective. Clients vary from Fortune 100 companies to the largest healthcare systems in the country. CRG Solution’s capital equipment focus ranges from uniquely developed capital acquisition processes (sourcing) to capital equipment services (asset management) to equipment planning to senior project management of new construction projects for fixed and mobile equipment. Based out of Chagrin Falls, Ohio, CRG Solutions serves clients throughout the U.S. and Latin America. For more information, please call 888-870-3143, visit www.crgsolutions.com, or [follow us](#) on Twitter.

Janice Simmons
jsimmons@crgsolutions.com
440-338-6288

###